



GRIP THE FUTURE

PANTHER TYRES



**Foundation
Securities**
A Fauji Foundation Group Company

CORPORATE BRIEFING 2024

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Investment in future

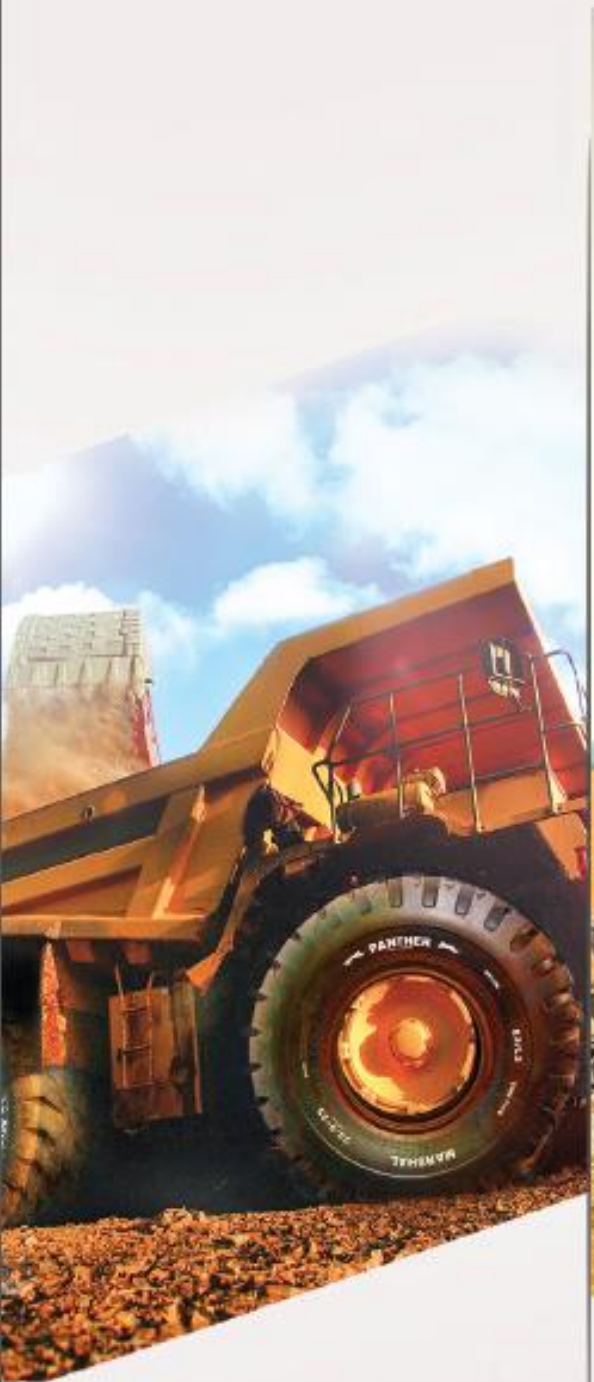
Key Challenges & Future
outlook

Questions & Answers

HOW WE EVOLVED



A journey from **Lightest** to **Heaviest**



MARKET PORTFOLIO

GEOGRAPHICAL PRESENCE



 Regional Sales Office
Rawalpindi

 Regional Sales Office
Multan

 Regional Sales Office
Sukkur

 Registered Office
Lahore

 Production Plant
Sheikhupura

 Regional Sales Office
Faisalabad

 Regional Sales Office
Karachi

AWARDS &

RECOGNITIONS

SAP



PAKISTAN CREDIT RATING AGENCY



KEY OEM CUSTOMERS



MILLAT TRACTORS
LIMITED



ALGHAZI



ENGLAND



BURAQ



HONDA



SUZUKI



YAMAHA



UNITED
MOTORCYCLES



Hi
SPEED



UNION
STAR



SUPER STAR



SUPER POWER
MOTORCYCLE



DYL Motorcycles Ltd.



JOLTA ⚡ ELECTRIC



eee



SAFARI
MOTORCYCLE



FUTURE



METRO
MOTORBIKES



ROHI
MOTORCYCLE



DELUXE



IMPRESS
MOTORCYCLE



SAZGAR



TEZ RAFTAR
4-STROKE AUTO RICKSHAWS & LOADERS



NEW ASIA



QINGQI



SIWA



ROZGAR
AUTO RICKSHAW

KEY INSTITUTIONAL CUSTOMERS



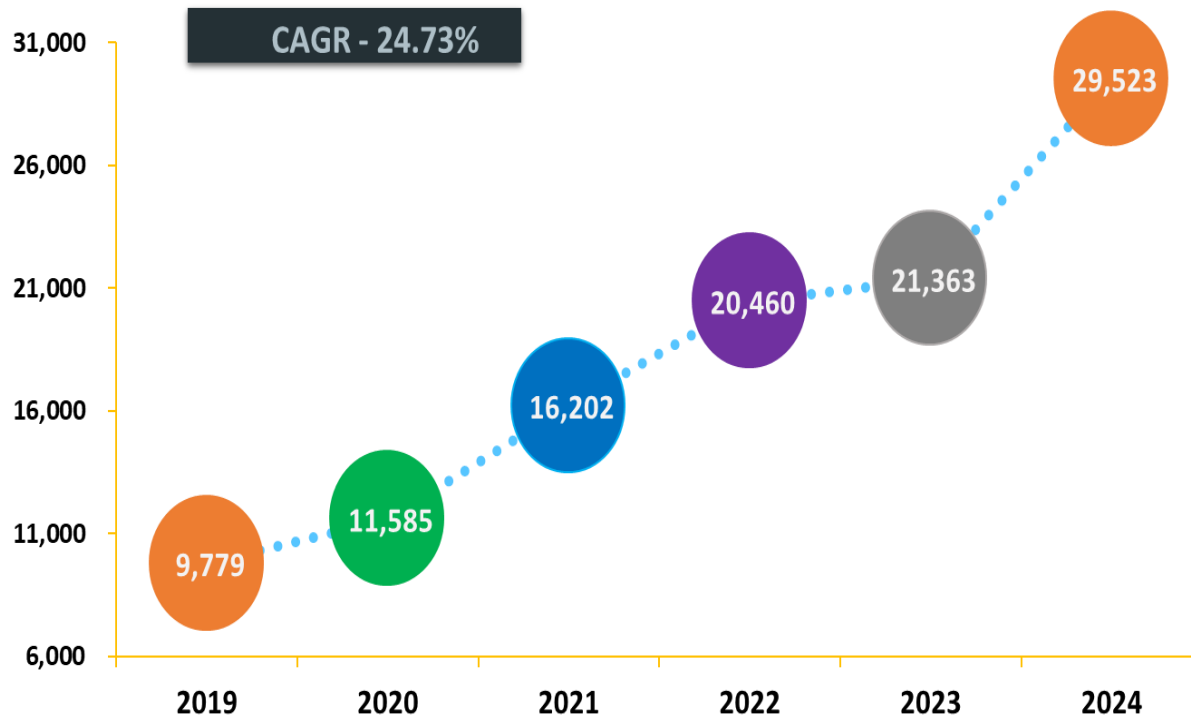
PROFIT & LOSS STATEMENT

Figures in Million Rs

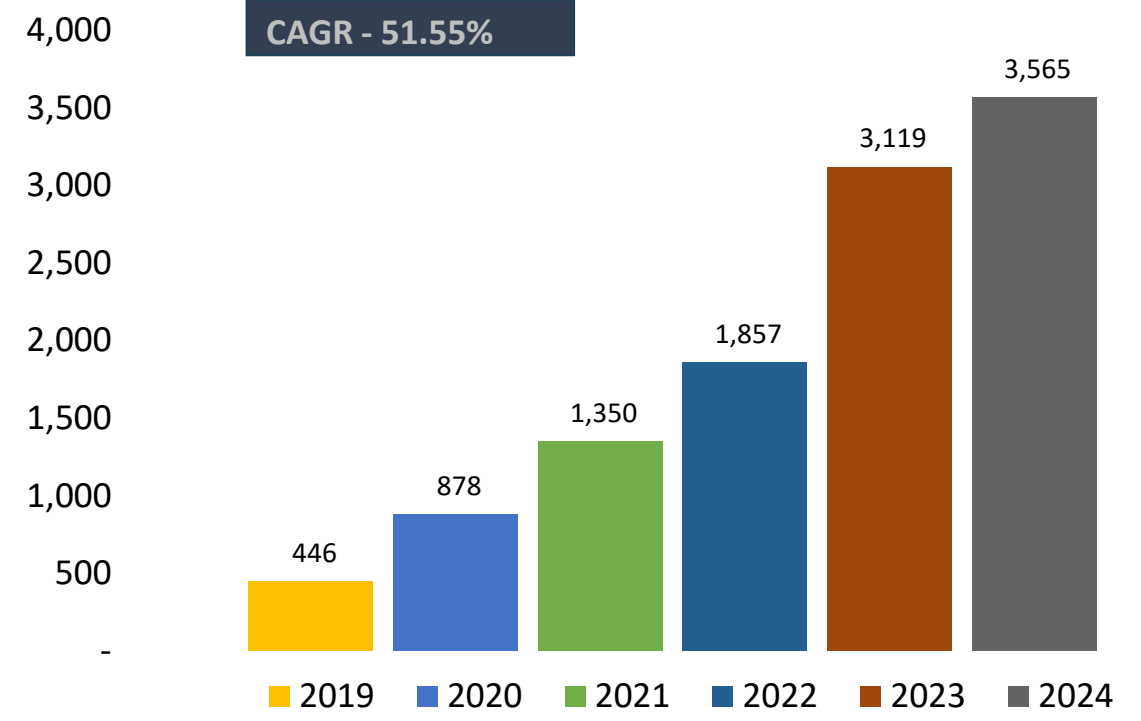
	2024	2023	2022	2021	2020	2019
Sales	29,523	21,363	20,460	16,202	11,585	9,779
Gross Profit	4,302	3,102	2,281	2,471	1,677	1,338
Profit from operations	2,384	1,694	1,354	1,548	978	735
Finance cost	(1,488)	(1,049)	(650)	(328)	(598)	(404)
Profit before taxation	896	646	704	1,220	380	331
Profit after taxation	466	433	457	851	252	214
EPS in Rs	2.77	2.58	2.72	5.07	2.52	2.14

SALES GROWTH TREND

Rs. in Million



TOTAL SALES

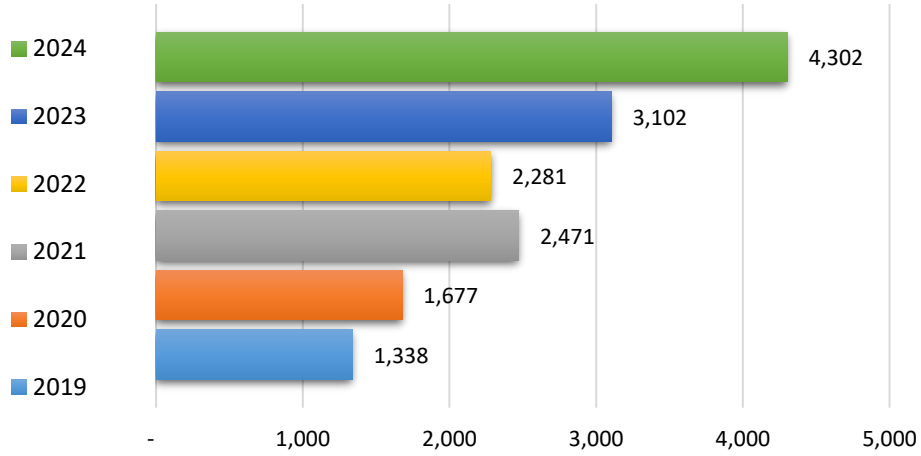


EXPORT SALES

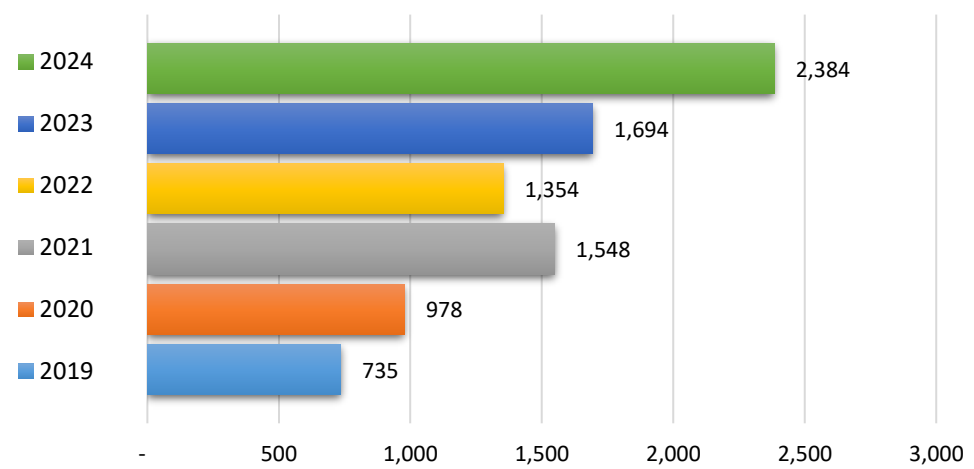
FINANCIAL PERFORMANCE AT A GLANCE

Rs. in Million

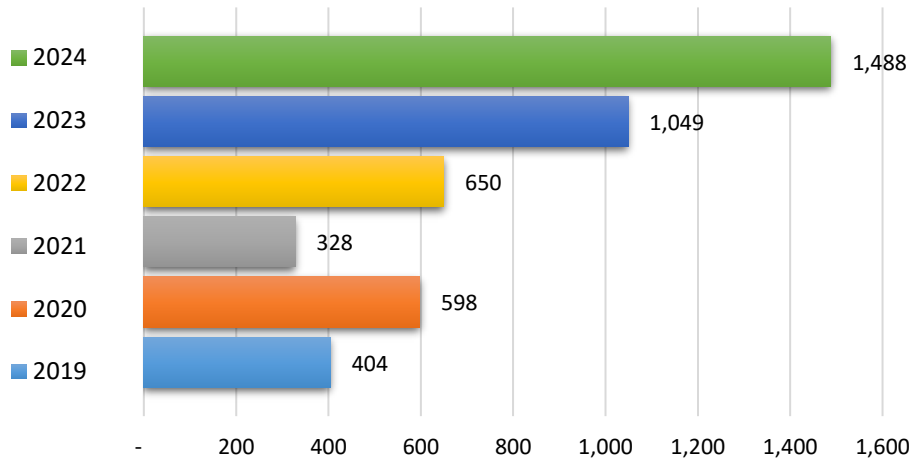
Gross Profit



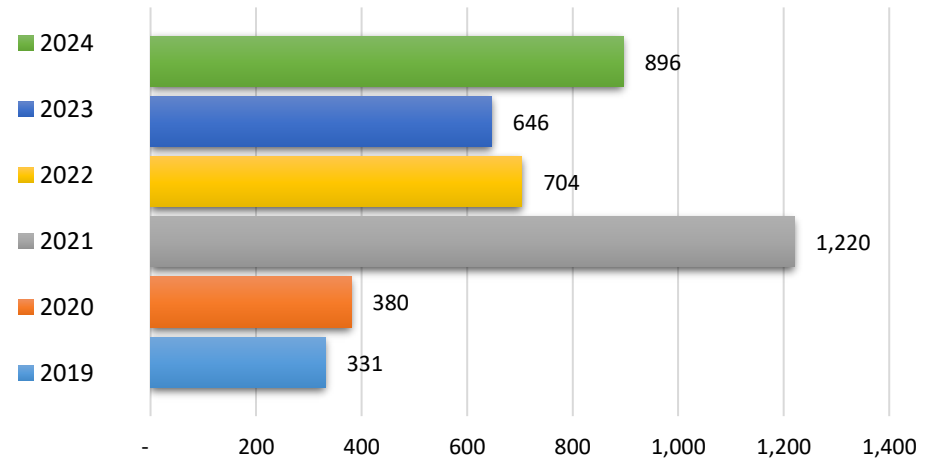
Net Operating Profit



Finance Cost



Net Profit Before Tax



KEY FINANCIAL RATIOS

FINANCIAL RATIOS	2024	2023	2022	2021	2020
Current Ratio	0.88	1.00	1.09	1.52	1.11
Debt Equity Ratio	60:40	56:44	61:39	50:50	53:47
Return on Equity	6.28%	6.51%	7.16%	14.04%	6.97%
Total Assets Turnover	1.39	1.12	1.24	1.42	1.37

PROFITABILITY RATIOS	2024	2023	2022	2021	2020
Gross Profit %	14.57%	14.52%	11.15%	15.25%	14.48%
Operating Profit %	8.07%	7.93%	6.62%	9.56%	8.44%
Profit after tax %	1.58%	2.03%	2.24%	5.25%	2.17%

INVESTMENT IN CAPACITY & TECHNOLOGY

Description	Year of Addition	Amount (million Rs)	Coverage of CAPEX (No of years)
Land & Building	2022	539	4 years
Power & Utilities	2023	1,047	5 years
Mixing Dept.	2023 & 2024	1,770	5 years
Calendaring Dept	2023	1,065	6 years
Front end Machinery	2023 & 2024	2,469	3 years

CAPACITY UTILISATION

Description	Production capacity			Actual Production		
	2024	2023	%	2024	2023	%
Tyres / Tyre Sets	9.750	8.108	20%	6.359	4.406	44%
Tubes - packed	40.640	31.553	29%	21.285	21.471	-1%
Total	50.390	39.660	27%	27.644	25.877	7%

FUTURE OUTLOOK

**Smuggling / Under invoicing:
An Opportunity for Import
Substitution**

01

Export Opportunities

02

Expansion & Diversification

03

Cost of doing business

04



Q&A SESSION